

STERLING BUSINESS ADVISORS

Registered transactional intermediaries serving corporate and individual sellers and buyers of businesses by finding the right fit and facilitating elegant closings.

We are a proud member of
Texas Association of Business Brokers
and we support and adhere to TABB's Code of Ethics, which can be viewed at:

www.tabb.com



Sterling – *adjective* –

1. *Conforming to the highest standard*
2. *Of the highest character*

- Webster's Dictionary



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**STERLING
BUSINESS
ADVISORS**

*Registered Merger &
Acquisition Intermediaries
and
Buyer's Representatives*



Grow by Acquisition



Sterling's registered professionals are experienced in researching and then approaching platform or complimentary or countercyclical businesses for corporations, individuals, or private equity groups to explore the possibility of acquisition or merger. This strategy allows for a dramatic expansion of your business, product line, service offerings, distribution channels or portfolio: locally, regionally, nationally or internationally.

But we don't stop there!
We continue to mentor, guide, and expedite the deal, moving it forward - until the closing.

Our motto:
"We begin as a bird dog and end as a sheep dog!"

Merger & Acquisition Services

- *Private Equity, Investment & Venture firms:*
 - We launch a targeted search
 - Add platform companies
 - Strategic roll-ups/add-ons to existing platform companies
 - Expand your deal flow/ portfolio
- *Companies Seeking Expansion:*
 - Diversify the services or products you offer — the industries and the areas you serve.
 - Obtain new customers
 - Reduce competition
 - Gain valuable employees and new technology



www.sterlingbusinessadvisors.com



How We Work

- We do not usually require a retainer for a search
- You always pre-approve our reimbursable expenses
- Pre-negotiated success fee paid only upon closing
- We present both listed and unlisted businesses but only accept fees from one side of the transaction.

Memberships

- Texas Association of Business Brokers
- International Business Brokers Association
- M & A Source
- Association for Corporate Growth
- Greater Dallas Chamber of Commerce.